Abdul Hannan Shaikh

Senior Technical Product Manager at APIMatic.
Building products for an AI-first world.

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Nine years in B2B SaaS: FinTech, EdTech, developer tools. I started as an analyst, which is why I stay close to the detail. Specs, APIs, evaluation.

Open to a Head of Product or Director role, and to advisory work, mentoring and speaking. Islamabad, working EU hours with US overlap.

Experience

APIMatic

Since 2021

Senior Technical Product Manager

- Sole PM for the developer-experience stack, with seven to ten engineers; line manager for the design team.
- Took a product that gives AI coding agents exact API context from first spec to market in March 2026 (43 directory listings by November). In APIMatic's 224-run benchmark, all seven models scored 96 or higher with that context and 55 to 80 without it.
- A PayPal integration case study counted 16 compile and runtime errors without that context and 1 with it, and integration ran about twice as fast. An instrumented activation funnel lifted adoption 30% and cut support tickets 20%.

Techlogix — Pakistan

Apr – Aug 2021

Product Owner, FinTech

- Delivered the MVP of a B2B lending platform with an ML risk engine, launched with two of Pakistan's largest banks.
- 20,000+ loan requests (5,000+ in the first three months), under 0.2% default, 92% customer satisfaction; customer acquisition up 25%.

2019 – 2021

Senior Business Systems Analyst / Product Owner

10 EdTech SaaS features, engagement up 40%; rollouts at INTI, ETA, ADvTECH.

2018 – 2019

Business Systems Analyst

Specs cut project delays 30%; support workflows cut ticket resolution time 20%.

2017 – 2018

Data Migration Analyst

Automated data validation for migrations; co-wrote the team's ETL practice.

What I work on

Product	Discovery interviews, prioritisation, go-to-market, roadmap
AI and APIs	AI coding agents, agent-facing APIs, evaluation design, developer experience
Analytics	Mixpanel, Microsoft Clarity, Tableau, SQL, activation-funnel instrumentation

Community

Product Soch Islamabad

Since 2022

Co-founder and Chapter Lead

Co-founded the Islamabad chapter in 2022 and have led it since: 300+ members, 20+ junior PMs mentored. Its February 2026 workshop drew 40+, with five working PMs on the judging panel.

Education

NED University of Engineering and Technology — Karachi

2013 – 2016

BS, Software Engineering

Certifications and languages

Certifications

Technical Product Management (University of Virginia, 2023); Software Product Management (University of Alberta, 2022); Client Needs and Software Requirements (University of Alberta, 2022); Reviews and Metrics for Software Improvements (University of Alberta, 2022); Tableau Analyst, Data Visualisation (Tableau, 2021).

Languages

English (fluent), Urdu (native), Hindi (conversational).

Abdul Hannan Shaikh, Islamabad. Updated November 2026.